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2021-12-29

WASHINGTON KIDD

Mindset OXFORD
 #1 NEW YORK TIMES
 BESTSELLER • More than two million copies in print! The premier resource for how to deliver results in an uncertain world, whether you're running an entire company or in your first management job. "A must-read for anyone who cares about business."—The New York Times When Execution was first published, it changed the way we did our jobs by focusing on the critical importance of

"the discipline of execution": the ability to make the final leap to success by actually getting things done. Larry Bossidy and Ram Charan now reframe their empowering message for a world in which the old rules have been shattered, radical change is becoming routine, and the ability to execute is more important than ever. Now and for the foreseeable future: • Growth will be slower. But the company that executes well will have the confidence, speed,

and resources to move fast as new opportunities emerge. • Competition will be fiercer, with companies searching for any possible advantage in every area from products and technologies to location and management. • Governments will take on new roles in their national economies, some as partners to business, others imposing constraints. Companies that execute well will be more attractive to government entities as partners and suppliers

and better prepared to adapt to a new wave of regulation. • Risk management will become a top priority for every leader. Execution gives you an edge in detecting new internal and external threats and in weathering crises that can never be fully predicted. Execution shows how to link together people, strategy, and operations, the three core processes of every business. Leading these processes is the real job of running a business, not formulating a “vision” and leaving the work of

carrying it out to others. Bossidy and Charan show the importance of being deeply and passionately engaged in an organization and why robust dialogues about people, strategy, and operations result in a business based on intellectual honesty and realism. With paradigmatic case histories from the real world—including examples like the diverging paths taken by Jamie Dimon at JPMorgan Chase and Charles Prince at Citigroup—Execution

provides the realistic and hard-nosed approach to business success that could come only from authors as accomplished and insightful as Bossidy and Charan.

Business Result

Currency

No other description available.

The World Book

Encyclopedia OXFORD

Python for Everybody is

designed to introduce students to programming and software

development through the lens of exploring data.

You can think of the

Python programming language as your tool to solve data problems that are beyond the capability of a spreadsheet. Python is an easy to use and easy to learn programming language that is freely available on Macintosh, Windows, or Linux computers. So once you learn Python you can use it for the rest of your career without needing to purchase any software. This book uses the Python 3 language. The earlier Python 2 version of this book is titled "Python for

Informatics: Exploring Information". There are free downloadable electronic copies of this book in various formats and supporting materials for the book at www.pythonlearn.com. The course materials are available to you under a Creative Commons License so you can adapt them to teach your own Python course. **Oxford Wordpower Dictionary** Penguin UK This is a complete Vietnamese language course designed for college or high

school-level classroom use or self-study. Since its publication in 1998, Elementary Vietnamese has become the leading book for anyone wishing to learn Vietnamese, and an invaluable resource for people traveling, studying or working in Vietnam. This beginner Vietnamese book was originally developed for classroom use at Harvard University, where it has been field-tested for many years. This revised Third Edition has been thoroughly updated to reflect recent developments in

Vietnamese speech patterns and culture over the past decade. The primary focus of Elementary Vietnamese is to assist learners in developing necessary skills in listening, speaking, writing and reading the language. It serves a secondary function as a general introduction to modern Vietnamese society and culture, with dialogues, cultural notes, exercises and readings drawn from contemporary life and popular media there. Elementary Vietnamese is

designed for efficient self-study as well as for use in a college-level classroom. Features of the Third Edition include: Many hours of new audio recordings by native Vietnamese speakers. Innovative pronunciation drills to help you to achieve near-native pronunciation ability. New usage examples, cultural notes, and exercises along with photos showing life in Vietnam today. A guide for instructors ("New Edition Notes") detailing changes made in the Third Edition.

The MP3 audio recordings which accompany this book are of native Vietnamese speakers. These recordings cover: All dialogues, narratives and vocabulary. Grammar and usage notes. Everyday Vietnamese idioms and expressions. A unique set of pronunciation drills to help you speak like a native. Commonly-used proverbs, to help you speak and understand colloquial Vietnamese. *FCE Result Student Book* National Geographic Society

An encyclopedia designed especially to meet the needs of elementary, junior high, and senior high school students.

Intelligent Business

Coursebook Oxford University Press, USA

Student Book: A speaking component in every activity develops confident and successful speakers Student Book: Integrated video brings language to life and illustrates useful everyday language Student Book: Activities explore ways to target language in real-life settings Online

Practice: Allows you to assign extra activities as homework and track your students' progress Online Practice: Features over 120 activities including Listening, Grammar and video review activities, and a speak, record, and submit to teacher function for Pronunciation practice Online Practice: Provides instant access to Student Book video and audio, links to worksheets, audio scripts, tests, and answer keys Online Practice: Optional tools, including the Discussions feature, allow you to give students

more opportunities to practice informal language Online Practice: Features custom tools so you can set up groups of students within a mixed ability class and assign different activities for a personalized learning program Online Practice: Makes reviewing students' progress easy with integrated and downloadable tests and a comprehensive online Gradebook Execution Pearson English Language Teaching 'International Express' has a formula that combines

general English with business situations. It gives students the social and functional English they need to work, travel, and socialize. The new editions come with a MultiROM with extra interactive self-study material.

Soft Skills Hard Results

Oxford University Press
From the renowned psychologist who introduced the world to “growth mindset” comes this updated edition of the million-copy bestseller—featuring transformative insights

into redefining success, building lifelong resilience, and supercharging self-improvement. “Through clever research studies and engaging writing, Dweck illuminates how our beliefs about our capabilities exert tremendous influence on how we learn and which paths we take in life.”—Bill Gates, GatesNotes “It’s not always the people who start out the smartest who end up the smartest.” After decades of research, world-

renowned Stanford University psychologist Carol S. Dweck, Ph.D., discovered a simple but groundbreaking idea: the power of mindset. In this brilliant book, she shows how success in school, work, sports, the arts, and almost every area of human endeavor can be dramatically influenced by how we think about our talents and abilities. People with a fixed mindset—those who believe that abilities are fixed—are less likely to flourish than those with a growth mindset—those

who believe that abilities can be developed. Mindset reveals how great parents, teachers, managers, and athletes can put this idea to use to foster outstanding accomplishment. In this edition, Dweck offers new insights into her now famous and broadly embraced concept. She introduces a phenomenon she calls false growth mindset and guides people toward adopting a deeper, truer growth mindset. She also expands the mindset concept beyond the

individual, applying it to the cultures of groups and organizations. With the right mindset, you can motivate those you lead, teach, and love—to transform their lives and your own.

Business Result ASCD This book contains 16 units, practice files, information files, audio scripts and an interactive workbook on DVD, all of which are designed to help the reader learn the communication skills required at work today. The case studies provide real-world business

authenticity and introduces an authoritative business perspective to the lessons.

Business Result 2E Elementary Student's Book Ballantine Books Opportunities is a new five-level course for teenagers. Modules of topic-based units provide rich, contemporary content based on a wide variety of information themes. With a discovery approach to grammar and an upfront focus on vocabulary, Opportunities ensures the most

effective language learning for students. *The Personal MBA* OUP Oxford
Now in a new edition, National Geographic Learning brings the world to your classroom with Life, a six-level integrated-skills series with grammar and vocabulary for young adult and adult English language learners. Through stunning National Geographic content, video, and engaging topics, Life inspires a generation of informed decision-makers. With

Life, learners develop their ability to think critically and communicate effectively in the global community. The Success Equation OUP Oxford
The general English course that takes students from 'how to' to 'can do' in every lesson.
In Company 3.0 Upper Intermediate Level Student's Book Pack
Oxford University Press, USA
A pack that contains the Student's Book and webcode access to online components. It allows

students to practise language online and on the move and see their progress. It also gives access to additional material such as audio, video, answer key, glossary, phrase banks and worksheets. Jetstream. Pre Intermediate. Student's Book-Workbook. Per Le Scuole Superiori. Con E-book. Con Espansione Online. Con CD-Audio
National Geographic Society
A new course with a strong focus on student motivation and

communicative outcomes. The package includes DVDs and interactive whiteboard resources.

English Result Tuttle Publishing

For more information, visit www.som.cranfield.ac.uk -

Elementary Vietnamese Harvard Business Press
Why aren't more schools seeing significant improvement in students' reading ability when they implement Response to Intervention (RTI) or Multitiered Systems of Support (MTSS) in their literacy programs? These

frameworks serve as a way for educators to identify struggling readers and provide the small-group instruction they need to improve their skills. But the success stories are too few in number, and most schools have too little to show for their efforts. What accounts for the difference? What are successful schools doing that sets them apart? Author and education consultant Susan Hall provides answers in the form of 10 success factors for implementing MTSS.

Based on her experience in schools across the United States, she explains the "whys" and "hows" of Grouping by skill deficit and using diagnostic assessments to get helpful data for grouping and regrouping. Implementing an instructional delivery model, including the "walk-to-intervention" model. Using intervention time wisely and being aware of what makes intervention effective. Providing teachers with the materials they need for effective lessons and

delivering differentiated professional development for administrators, reading coaches, teachers, and instructional assistants. Monitoring progress regularly and conducting nonevaluative observations of intervention instruction. Practical, comprehensive, and evidence-based, 10 Success Factors for Literacy Intervention provides the guidance educators need to move from disappointing results to solid gains in students' literacy achievement.

Congressional Record
Practical Inspiration
Publishing
Now in a new edition, National Geographic Learning brings the world to your classroom with Life, a six-level integrated-skills series with grammar and vocabulary for young adult and adult English language learners. Through stunning National Geographic content, video, and engaging topics, Life inspires a generation of informed decision-makers. With Life, learners develop

their ability to think critically and communicate effectively in the global community. English Result OXFORD
A new general English course which focuses very strongly on student motivation and communicative speaking outcomes. Package includes DVDs and interactive whiteboard resources.

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National Geographic Business English you can take to work today.
Opportunities Simon and Schuster

***BUSINESS BOOK

AWARDS 2021

SHORTLISTED TITLE***

Everyone says a great leader needs EQ, Emotional Intelligence, soft skills, blah, blah, blah. What does that even mean? Where do you start? Where's the line for that on the P&L? You might think that business is all about facts and figures. You probably prefer it that way. The truth is that as uncertainty and business complexity increases, successful leaders need to embrace soft skills to get

the best out of their people in a sustainable manner. In this succinct, no-nonsense approach, Anne Taylor shares: Key soft skills relevant for leadership and practical applications of how to use them every day drawn from real-life case studies Straightforward tools to better understand yourself, because your leadership starts with YOU Simple frameworks to communicate with others to get things done while building a stronger relationship with them (at the same time, how

efficient!) Logical ideas you can try immediately with on-line support if you want it. All done in an easy to read, logical, organized manner for people who prefer facts and don't consider themselves natural 'people people.' In a direct yet professional manner, Anne combines the results-oriented focus from her extensive business background in Fortune 100 corporations with her passion for personal awareness and conscious choice to help you get better results

through your people, fast.
The Practical Principles in

this book, when applied,
practiced and honed, can
improve your

effectiveness, impact and
bottom-line results.